

Aug 31, 2026

To the attention of our government representatives (Federal, Provincial and Territorial, Municipal).

Re: U.S. Section 338 Tariffs and the Future of Canadian-Owned Electrical and Electronic Wire and Cable Manufacturing.

We write to you together — as the Canadian-owned manufacturers of Electrical and Electronic Wire and Cables — to ask for your help in protecting an industry under serious and immediate threat.

The undersigned companies are Canadian-owned and operate manufacturing plants across Ontario and Quebec, together employing more than 700 people. We make the wire and cable that powers Canadian homes, buildings and infrastructure. **To the best of our knowledge, the five companies signing this letter are the whole of Canada's Canadian-owned Electrical and Electronic Wire and Cable manufacturing industry — the entire domestic-owned sector, on a single document.** This base is now under threat from two directions at once.

First, the United States' new Section 338 tariff — a 50% duty effective August 22, 2026 — captures HTS 8544.49.30, the residential, commercial and industrial cable at the heart of our businesses. It places a significant share of our exports, and the jobs they support, in immediate jeopardy, with no relief under CUSMA. Furthermore, there is a likelihood of further HTS codes being added under Section 232 tariffs, at 25%, that will affect our industry.

Second, this lands on top of years of mounting pressure from dumped and unfairly priced imports from non-market economies — pressure serious enough that several of the undersigned are now jointly funding an anti-dumping complaint before the CBSA and the Canadian International Trade Tribunal.

We are not asking to be shielded from fair competition. We are asking for a level field, and for your government's leadership. Specifically:

1. Mandate Canadian-made cable in publicly funded projects. Require Canadian-manufactured electrical cable in publicly funded infrastructure and clean-energy projects — federal and provincial — and support the federal domestic-content consultations to the same end. Our industry can readily supply Canada's needs. Top-up incentives cannot outcompete non-market economies; a domestic-content requirement can.
2. Support tariff-affected manufacturers and carry our case to government. Press, with Ottawa, for removal of the Section 338 tariffs (on HTS 8544.49.30) through the CUSMA process (and any future Section 232 tariffs under consideration). We note that reciprocal 25% Canadian tariffs are to be applied on the HS 8544.49.00 code on Sep 8, 2026. We support these measures to counter the negative effect of US tariffs on Canadian manufacturers and encourage the government to continue designing them in ways that strengthen, rather than disrupt, integrated North American operations.

3. We do have a concern with the new, last minute, 50% Canadian tariffs announced on raw material inputs into finished cables, and we ask that these be removed immediately, namely HS codes:

7408.19.00

7217.10.00

7217.30.00

7408.11.10

7408.11.20

7408.11.30

These codes cover raw material inputs that have either no suppliers in Canada or a single supplier that is also a competitor. Furthermore, putting 50% tariffs on raw material inputs and only 25% on finished goods once again puts Canadian manufacturers at a disadvantage versus US manufacturers.

4. Strengthen trade defence. Support faster, better-resourced trade-remedy action against dumped imports — including having the CBSA's new Market Watch Unit self-initiate cases — so individual companies are not left to carry the full legal and financial burden of defending the Canadian market alone.

We ask that you carry this forward within your government and raise it with the ministers whose portfolios these measures fall within. We would welcome the opportunity to meet, and to show you the operations and the people this affects.

We speak here with one voice, as the Canadian-owned Electrical and Electronic Wire and Cable industry. We hope our governments will stand with us.

Respectfully,

Jag Singh

Jag Singh

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Domtech Inc. — Trenton, ON

Darrell Edgett

Darrell Edgett

President & CEO
Deca Cables Inc. — Trenton, ON

Jarrold Shugg

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Joint_Canadian_Wire_Cable_Industry_Letter

Final Audit Report

2026-09-02

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